



GENERAL MONITORS

26776 Simpatica Circle
Lake Forest, California 92630
Telephone: +1-949-581-4464
Main Fax: +1-949-581-1151

Website: www.generalmonitors.com
Email: info@generalmonitors.com



To: Our Valued Customers

For over 40 years General Monitors has provided our customers with high value products and services that provide "Protection for Life." This philosophy permeates through everything that we do as a company and is at the heart of our Statement of Existence:

General Monitors exists to benefit society by providing safety solutions through industry-leading products, services, and systems that save lives and protect capital resources from the dangers of hazardous flames, gases, and vapors.

Today, we continue to focus on solving customer problems by offering a diverse portfolio of industry leading safety solutions. We are continuously looking for opportunities to improve functional safety and have an internal initiative focused on developing solutions that are suitable for use in environments with a specific Safety Integrity Level (SIL) designation. This initiative is an extension of the long-standing commitment that General Monitors has with its customers to provide solutions with the highest levels of safety and performance.

Our approach to ensuring a high level of functional safety is based on the globally recognized IEC 61508 standard and encompasses a comprehensive set of activities conducted both in-house and with leading safety experts from around the world. Taken together, these activities provide an integrated system for designing products, assessing functional safety, improving robustness, and validating performance. An extensive Failure Mode Effects and Diagnostics Analysis (FMEDA) is conducted early in the development of each new product and is used throughout the development cycle to improve functional safety. At General Monitors, the FMEDA is a critical design tool that is used to develop the highest level of safety products; it is not simply a post-design "paper study" that is conducted to obtain a so-called "target SIL rating." Finally, we at General Monitors feel that it is imperative that we continuously validate our work and improve our processes. As such, we have partnered with globally recognized functional safety experts who have a wealth of experience, are involved with the safety standards committees, and are Certified Functional Safety Experts (CFSE). This allows us to provide our customers with comprehensive safety solutions that have the backing of our 40 years of experience, along with the independent validation of our leading functional safety partners.

Thank you for considering General Monitors as your safety partner. With over 40 years of developing high quality products, extensive global installed product base and experts to support your total safety needs, General Monitors is the premier safety solution provider in the marketplace. We look forward to supporting your safety needs now and into the future.

Best regards,

Shafiq Khan, General Monitors
Director of Corporate Quality and Reliability